



One statewide voice for technology, promoting leadership, innovation, collaboration and information sharing.

OUR MISSION IS TO HELP YOU SUCCEED.

Why Join?

Networking & Publicity

→ *Access to peers, leaders & decision makers*

- ✓ Opportunities for introductions to build your connections, and expand your network.
- ✓ Shine a spotlight on your company through our Member Showcase, and publicize your recent accomplishments in our newsletter and on our website.
- ✓ Build niche marketing exposure through sponsorship and advertising.
- ✓ Put your company in the driver's seat with opportunities to lead event presentations and vtSDA sub-committees.
- ✓ Access to a rolodex of Vermont software companies through our online membership directory.
- ✓ We stay on top of current legislation and regulations that are relevant to Vermont's software industry, keeping the industry's best interests in mind.
- ✓ We can help you increase your business profile among elected officials through legislative networking events and issue-relevant forums aimed at promoting the region's technology industry.

Education & Workforce Development

→ *Access to business growth & training opportunities*

- ✓ Reduce your recruiting costs and target skilled personnel by advertising job opportunities on our website, and through our social network presence.
- ✓ Monthly meetings provide high quality educational experiences to both working technology professionals and the business people who run technology businesses.
- ✓ We have a successful track record in applying for and administering grants that benefit the industry in Vermont.
- ✓ At vtSDA, we proactively work to develop the regions talent pool, building the brightest future for regional employers and Vermont.
- ✓ We work with State government, higher education institutions and training organizations to provide opportunities for training and professional workforce development for our members.
- ✓ We collaborate with other Vermont special interest groups to promote learning opportunities offered by those organizations.



Information & Collaboration

→ *Access to events, conferences, newsletters & peer organizations*

- ✓ We host networking events, to allow you to capitalize on partnering opportunities.
- ✓ We can connect you with venture capitalists and assist you with information on other financing options.
- ✓ We are part of a nationwide group of similar organizations in other states with opportunities for information sharing and business development.
- ✓ We team and collaborate with other peer organizations, such as Vermont 3.0, to provide industry specific events that help Vermont businesses grow, and negotiate discounts for our members for these events.

How Can We Help You Succeed?

As the pace of change accelerates, the vtSDA keeps Vermont's technology businesses ahead of the curve. We stay on top of current issues and trends, striving to provide cutting-edge, top-notch programs and services to ensure your success. As your trade association, we continuously monitor your level of satisfaction with every aspect of our offerings. We trust you will continue to tell us what more we can do on your behalf. For more information, visit our website at www.vtsda.org.

Have a suggestion? Help us add to this list. E-mail us at membership@vtSDA.org to tell us what more we can do to support you.

Who Can Be a Member?

Members are individuals or companies who work in some aspect of software business:

- Software consulting or product development
- Custom software development, design or systems integration
- Website or web application design and development
- Software project management, quality assurance or other support services
- Software related training and professional development services
- Software related sales and marketing
- Internal software development departments at non-IT companies or institutions
- Others interested in software in Vermont (associate and sponsoring memberships)

So How Do I Join?

Complete the attached application form and mail it with your check to:

vtSDA
70 South Winooski Ave. Box #270
Burlington, VT 05401

Or fill it out electronically and email it to membership@vtSDA.org and we will send an invoice to the mailing address specified.



Sign me up as a: new member renewing member

Membership Form

{Your Information}

Contact Name: _____

Company Name: _____

Mailing Address: _____

City, State, Zip: _____

Phone: _____

Email Address: _____

Company Web Site: _____

{Membership Levels}

- Student \$40.00
- 1-2 Employees \$140.00
- 3-9 Employees \$280.00
- 10-25 Employees \$420.00
- 26-49 Employees \$560.00
- 50-74 Employees \$1120.00
- 75-100 Employees \$1500.00
- 100+ Employees \$2000.00
- Associate \$750.00

{Get Involved}

I am interested in participating in the following.

- Membership Committee
- Meetings and Events Committee
- Outreach
- Marketing and Promotion
- Fund Raising

Make Checks Payable to:
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 Burlington, VT 05401

Visit www.vtsda.org to learn more about the working committees and how you can contribute to the future of software development in Vermont.

Additional comments can be written on the back of this form.