



- Interested in increasing sales revenue?
- Having trouble finding skilled people?
- Ever wonder what other software companies are doing for legal contracts?
- Want to know more about getting financing?
- Need others to collaborate with on a large project?
- Do you wish banks would understand the software business better?
- Think there is a symbiotic relationship between the state and the Vermont software industry?
- Want to share office space with other software companies?

Thoughts and questions like those above have brought together a network of individuals and businesses interested in furthering the development of the software community in Vermont. vtSDA connects with the movers and shakers of banks and venture capital firms, State and local government agencies, State colleges and universities, and other business organizations. Not only can you benefit from networking with the other software companies in the organization, we can help you get in front of the other people who can help.

Make Checks Payable to:
 vtSDA
 70 South Winooski Ave.
 Suite #270
 Burlington, VT 05401

Sign me up as a: new member renewing member

Membership Form

{Your Information}

Contact Name: _____

Company Name: _____

Mailing Address: _____

City, State, Zip: _____

Phone: _____

Email Address: _____

Company Web Site: _____

{Membership Levels}

- | | |
|--|---|
| <input type="checkbox"/> 1-2 Employees | \$125.00 |
| <input type="checkbox"/> 3-9 Employees | \$250.00 |
| <input type="checkbox"/> 10-25 Employees | \$375.00 |
| <input type="checkbox"/> 26-49 Employees | \$500.00 |
| <input type="checkbox"/> 50+ Employees | \$1000.00 |
| <input type="checkbox"/> Student | \$40.00 |
| <input type="checkbox"/> Associate & Sponsorship | Email: membership@vtsda.org |

{Get Involved}

I am interested in participating in the following.

- Membership Committee
- Meetings and Events Committee
- Outreach
 - State Advisory
 - Industry Research
 - Workforce Development
- Marketing and Promotion
- Fund Raising

Visit www.vtsda.org to learn more about the working committees and how you can contribute to the future of software development in Vermont.

Additional comments can be written on the back of this form.



How do I benefit?

- You become connected to a network of people and businesses who understand your business and are willing to help.
- vtSDA works with State and local government and quasi-government agencies to help further the software industry in our state.
- vtSDA can connect you with venture capitalists and help you with other financing options.
- We are working with higher education institutions and other training programs to help supply you with skilled staff.
- Our monthly meetings offer opportunities to network, learn and get inspiration.
- And more... there is something for everyone!

What is the Vermont Software Developers' Alliance?

We are a trade association dedicated to fostering a healthy software industry in the state of Vermont. Since many technical interest groups already exist, we focus more on common business interests. We are looking to encourage a thriving software community where members can share ideas, expertise, and strategies for success. We believe that an active trade association can contribute to the prosperity of all of its members, and potentially make a more significant contribution to the Vermont economy.

Who Can Be a Member?

Members are individuals or companies who work in some aspect of software business

- **Software product development**
- **Custom software development**
- **Software consulting**
- **Software design**
- **Programming**
- **Systems integration**
- **Software project management**
- **Website design and development**
- **Web application development**
- **Software support services**
- **Software training**
- **Software sales and marketing**
- **Others interested in software in Vermont (associate and sponsoring memberships)**

So How Do I Join?

Complete the attached application form and mail it with your check to:

vtSDA
70 South Winooski Ave. Suite #270
Burlington, VT 05401

Or for more information please e-mail membership@vtSDA.org or come to one of our monthly meetings, which are always open to non-members.